PRESS RELEASE

Cloud Rocket Awards: CANCOM Pironet and HPE select five B2B applications

Support through sales and marketing assistance with a total value of €30,000

Cologne, 20 September 2017: The multi cloud provider CANCOM Pironet and the IT company Hewlett Packard Enterprise (HPE) presented the Cloud Rocket Awards for the first time yesterday in the Science Center Berlin. The five software solutions, Connectoor from jobEconomy, Keeeb from Keeeb Germany, CheroKey from softwareinmotion, reybex from EDIT Systems and open Handwerk from apavista CAPITAL were selected. A support package with a total value of €30,000 is now in store for these winners. This includes free placement on the BusinessCloud Marketplace of CANCOM Pironet, as well as the marketplace established by HPE, Cloud28+, including sales and marketing campaigns.

Different cloud solutions

The award-winning cloud applications are an e-recruiting tool, software for enterprise intelligence, as well as time recording and project management. In addition, an ERP application for online retailing and an all-in-one software for trade- and craftsmen are among the winners. "We have found a nice mix of different cloud solutions in the five winners," explained Khaled Chaar, Vice President Multi Cloud/Public Cloud at CANCOM. "This creates a win-win situation: Our winners benefit from the presence of their software on our BusinessCloud Marketplace and the Cloud28+ marketplace, receive an additional sales channel and can efficiently market their SaaS offerings together with us. Through the different solutions, we are supplementing the portfolio of our marketplace to include additional exciting applications."

Forward-looking cooperation

"As a result of the numerous entries and exciting applications, the decision was a very difficult one to make. The solutions selected by us all show innovative approaches that promise much for the future," said Wiebke Dobbelstein, Partner Ready Service Provider Program Manager Germany at HPE. The e-recruiting tool, Connectoor, from the German producer jobEconomy, took first place. "Through participating in the Cloud Rocket Contest and the associated long-term partnership with CANCOM Pironet and HPE, we have the opportunity to benefit from the experience and partner networks of these cloud companies that are established in the market," said Oliver Reinsch, CEO and founder of

jobEconomy. "We are delighted at the excellent placement service and are looking forward to an exciting collaboration."

Background

In June, the cloud provider CANCOM Pironet and the IT company HPE jointly appealed to software companies to submit applications as Cloud Rockets with their German-language solutions. Among the five winners, two S, two M and one L package having a combined value of €30,000 have been awarded, which (depending on the size) contain the following services: technical onboarding onto the market places, joint workshops, placement of the application directly on the market place homepage, as well as joint marketing activities.

Positions

1st place	Connectoor from jobEconomy	E-recruiting tool
2nd place	Keeeb from Keeeb Germany	Enterprise Intelligence
3rd place	CheroKey from softwareinmotion	Time recording and project management
4th place	reybex from EDIT Systems	ERP for online retailing
5th place	open Handwerk from apavista CAPITAL	All-in-one software for craftsmen

About Cloud28+

Cloud28+ is an originally European and now global community of cloud providers. The Cloud28+ catalogue comprises more than 1,700 cloud offerings. Customers can use the catalogue to search for solutions that correspond to their individual requirements with regard to performance, price, SLA, certification level, security, geographic location and local rules.

About the CANCOM Business Cloud marketplace

The marketplace of CANCOM Pironet is a platform on which companies post – at the click of a mouse – cloud infrastructure and applications from large software producers such as Microsoft or Google, as well as specialised applications from European providers, thereby creating their own cloud environment.

About CANCOM Pironet

CANCOM Pironet is a German multi-cloud provider that offers medium-size enterprises innovative, cloud-based solutions for IT sourcing. Its portfolio starts with managed hosting and IT outsourcing services (Hosted Private Cloud) from CANCOM Pironet's German cloud data centres, and extends to leading public cloud services of international hyperscale providers, such as AWS, Microsoft and Google, that can be integrated with other CANCOM Pironet product offerings to create value-added cloud solutions.

Press contact:

Miriam Di Gangi	PIRONET, a CANCOM company
Phone +49.2203.93530-1326	Von-der-Wettern-Strasse 27
e-mail: press@cancom-pironet.de	D-51149 Cologne