

## PRESS RELEASE

### **CANCOM: New cloud service based on NetApp technology**

*Businesses benefit from a unique backup solution for all Office 365 data*

**Cologne, 10 January 2019 — CANCOM introduces a new cloud-based service:** The established backup solution "NetApp SaaS Backup for Microsoft Office 365" is now available on the CANCOM [Business Cloud Marketplace](#). The expansion of the long-standing co-operation between CANCOM, a NetApp Cloud First Partner, and the acclaimed provider of solutions for data management and hybrid cloud services, offers businesses a whole host of benefits: With just a few clicks, they have a backup solution for *all* their Office 365 data via CANCOM's Cloud Marketplace, and can quickly and easily restore their data in the event of loss. No additional backup infrastructure is needed. Businesses can even test the backup software from NetApp without obligation using the free 30-day license on CANCOM's Marketplace.

The SaaS data backup service "NetApp SaaS Backup for Microsoft Office 365" protects business-critical data in Office 365 – both automatically and on-demand – and allows granular data recovery, i.e.: Users can restore individual elements, such as emails, calendars, contacts, tasks, site collections, sites, lists and files. Moreover, it is possible to create policies for user groups and assign them specific data retention and backup tiers with different service level agreements (SLAs) and backup frequencies.

Being a SaaS solution from the Business Cloud Marketplace, users enjoy all the benefits that CANCOM offers its business customers: user-friendly operation, simple administration thanks to single sign-on and identity management, aggregated billing, purchase on account as well as service and support exclusively for German sites. In addition, the application is made available in real time and can thus be used immediately.

#### **"Win-win-win situation"**

"The cloud partnership between CANCOM and NetApp creates a win-win-win situation", says Peter Wüst, Senior Director of Cloud Infrastructure & Cloud Data Services EMEA at NetApp. "We gain an additional, well-established distribution channel and CANCOM can augment its Cloud Marketplace with a high-quality backup solution. This, in turn, benefits its business customers by providing them access to a highly reliable and extremely user-friendly backup solution for all Office 365 applications."

Khaled Chaar, Managing Director of CANCOM Pironet AG & Co. KG, says with regard to the new addition to the CANCOM Marketplace: "The topic of backups may not be particularly exciting, but it's

vital to every organisation. This makes it all the more important for us to offer our customers an especially user-friendly solution on our Marketplace that affords them maximum reliability when it comes to protecting and recovering their data."

**About CANCOM Pironet**

CANCOM Pironet is a German multi-cloud provider that offers medium-size enterprises innovative, cloud-based solutions for IT sourcing. Its portfolio starts with managed hosting and IT outsourcing services (Hosted Private Cloud) from CANCOM Pironet's German cloud data centres, and extends to leading public cloud services of international hyperscale providers, such as AWS, Microsoft and Google, that can be integrated with other CANCOM Pironet product offerings to create value-added cloud solutions.

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